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# DGSTS Grows Tenfold with Tekla Software

DGS Technical Services started to use Tekla's Building Information Modeling software when Tekla started operating in India in 2006, and since then they have grown tenfold.

DGS Technical Services focuses on providing high quality detailing services for customers across the globe. Today they have a strong reputation for quality and reliability and for maintaining project schedules. They provide excellent value to the customers by following a well-defined and systematic detailing process.

DGSTS's relationship with Tekla relies on the company's vision statement of quality and on-time delivery. They knew that a premium product with high end capabilities for modelling and detailing was required for a sustained growth. After reviewing Tekla software, they found it capable to handle large complex structures with ease and also got immediate productivity gains as they adopted the technology.

*"From the word go, we knew that Tekla was the right product for us. Moreover, we found out that most of our domestic and international customers mandated the use of Tekla because they knew the rich benefits that could be reaped from it.*

*As the product capabilities were known and we started delivering value to all our customers, it was but obvious that we grew faster. We built our teams brick by brick aligned with our vision and ensuring that they only get the right technical solutions to deliver efficiently" says **Mr.***

**Amar Nuggehalli, Chairman of DGSTS**

Furthermore he says: *"Our teams work very closely with Tekla India Team for support and queries and we believe that a strong support system has cemented our relationship"*

**Mr. V. Kirthivasan, Account manager** from Tekla says: *"It was our mutual understanding that formed the core of a long and successful relationship. Be it their business or technical requisite,*

*we knew that we could accomplish both with our strong product portfolio. As they realized our product's potential, the affiliation grew stronger"*

*" The growth story of DGSTS is by itself a testimonial, as to how our customers are leveraging the benefits of our very robust technology, i.e. Tekla Structures. We believe that the growth of any organization is made possible by simply the growth of its customers.*

*If we see a sustained growth in our business it is because our customers are also growing with us. That is what I call 'Mutual growth'. We are very happy to be associated with DGSTS and we see them as one of the fastest growing customer."* says **Mr. Nirmalya Chatterjee, COO, Tekla India Pvt. Ltd.**

### **About DGSTS:**

Established in 2004, DGS Technical Services is an ISO 9001: 2008 Certified Company with ANAB accreditation, provides high quality Structural Steel Detailing and Miscellaneous Steel Drafting Services for steel fabricators. DGS Technical Services is also an AISC certified Associate Member.

With operations in India, Philippines & US, They have talented and excellent resource pool of detailers, checkers and project managers. It their constant endeavour to keep pace with the demand for highly technical detailed design by technical leadership and cost efficiency through the skills of our team members.

The key to their success is their team with good design and detailing skills. Their services are delivered through Internet anywhere around the world via secure FTP servers.

### **About Tekla**

With its software, Tekla Corporation drives the evolution of digital information models and provides thus more and more competitive advantage to the construction and infrastructure industries. Tekla has customers in nearly 100 countries, offices in 15 countries and a worldwide partner network. The company was established in 1966 and is one of the longest operating software companies.

With an ambition to multiply its customers' potential to think and achieve big, Tekla provides an accurate, detailed, and data-rich 3D BIM (Building Information Modeling) software environment that can be shared by contractors, structural engineers, steel detailers and fabricators, as well as concrete detailers and manufacturers. The highly detailed as-built structural models created, combined and distributed with Tekla Structures enable the highest level of constructability and production control. Centralizing building information into the model allows for more collaborative and integrated project management and delivery. This translates into increased productivity and elimination of waste, thus making construction and buildings more sustainable. For more information, please visit [www.tekla.com](http://www.tekla.com)

Trimble is an international company focusing on positioning-related technology for different industries. Tekla software solutions for advanced building information modeling and structural engineering are part of Trimble offering.

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